

MEDIATION/ADR RESUME OF DOUGLAS G. VERGE

Qualifications: Doug has practiced law since 1983, the majority of that time spent litigating and negotiating intellectual property and complex commercial and business disputes. He is a founding member and past chair (10 years) of Sheehan Phinney Bass + Green's Intellectual Property and Technology Law Group. His concentration in the past 10 years has been primarily in the transactional, prosecution and enforcement areas of intellectual property, mainly trademarks, copyrights, trade secrets, and software/technology/intellectual property agreements. During his career he has negotiated the successful resolution of hundreds of matters, not only in the litigation context, but also in the contract and business fields, including negotiating favorable terms from some of the nation's largest computer/software companies. Doug has completed mediation training sponsored by the International Trademark Association (although not limited to trademark matters), taught by several of the leading mediation specialists in the country. He has participated in various mediations and arbitrations, both private and through the courts, including a two day private mediation session involving a complex business dispute that went 16 and 23 straight hours respectively, culminating in a settlement. Drawing on a combination college major of government/psychology focused on socio-political behavior, he has expanded that study as an attorney into the dispute resolution area.

Doug is a firm believer in interest-based facilitative mediation, designed to help the parties best satisfy their mutual interests and goals by narrowing the issues, obtaining a true understanding of what each side really wants to achieve, and applying sound reasoning to sort out the settlement avenues that make the most sense. Where called for, he will undertake neutral evaluation of cases as well.

Background: Sheehan Phinney Bass + Green, PA (1983-present, currently a shareholder and director); Dartmouth College (1979, B.A., magna cum laude with highest distinction), Boston College Law School (1983, J.D., magna cum laude, Law Review editor and writer, Order of the Coif); International Trademark Association Mediation Training; New Hampshire Business Review's 2010 "Best of Business" award recipient - Best Law Firm in the Intellectual Property category; recipient of the President's Award for Distinguished Service to the New Hampshire Bar Association's Special Committee on the Rules of Civil Procedure.

Memberships/admissions: New Hampshire and Massachusetts state Bars; First and Seventh Circuit Courts of Appeal; United States District Courts of New Hampshire and Massachusetts; International Trademark Association; American Intellectual Property Law Association; American Bar Association (including the Intellectual Property Law section); past chair of the New Hampshire Bar Association Intellectual Property Law Section.

General: Fee: \$300 per hour. Conference room facilities available for sessions outside the courthouse where appropriate.

Contact information: Sheehan Phinney Bass + Green, PA, 1000 Elm Street, P.O. Box 3701, Manchester, NH 03105-3701, T: (603) 627-8119, F: (603) 641-2351, E: dverge@sheehan.com.