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UNITED STATES DISTRICT COURT  
DISTRICT OF NEW HAMPSHIRE

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IN RE: ATRIUM MEDICAL CORP. \*  
C-QUR MESH PRODUCTS LIABILITY \*  
LITIGATION \* No. 16-md-02753-LM  
\* February 14, 2019  
\* 2:09 p.m.  
\*  
\* \* \* \* \*

TRANSCRIPT OF STATUS CONFERENCE

BEFORE THE HONORABLE LANDYA B. MCCAFFERTY

APPEARANCES:

For the Plaintiffs: Jonathan D. Orent, Esq.  
Motley Rice, LLC

Russell F. Hilliard, Esq.  
Susan A. Lowry, Esq.  
Upton & Hatfield, LLP

For the Defendants: Mark Cheffo, Esq.  
Katherine Armstrong, Esq.  
Dechert LLP

Rebecca Ocariz, Esq.  
Ackerman, LLP

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Court Reporter: Brenda K. Hancock, RMR, CRR  
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P R O C E E D I N G S

THE COURT: Hello, Counsel. This is Judge McCafferty. I am going to, for the benefit of the court reporter, state the name of the case and then have counsel identify themselves per usual.

This is In Re: Atrium Medical Corp. C-Qur Mesh Products Liability Litigation, MDL Number 2753. The full docket number is 16-md-02753-LM, all cases, and for today we are going to go through Document 1073, the Joint Agenda for this Valentine's Day status conference.

Let me have counsel identify themselves for the record, and let me remind everybody not to put your phones on hold, and as people beep into this call I will stop and just try to remind people do not put your call on hold, and if you are speaking, please just quickly identify yourself by last name for our court reporter.

So, go ahead, Defense Counsel.

MR. CHEFFO: Good afternoon, your Honor. This is Mark Cheffo.

MS. ARMSTRONG: Good afternoon, your Honor. This is Katherine Armstrong.

MS. OCARIZ: Good afternoon. Rebecca Ocariz.

MR. FRIBERG: Good afternoon. Jack Friberg.

THE COURT: All right. Plaintiffs counsel.

MR. HILLIARD: Your Honor, this is Russ Hilliard,

1 plaintiffs' liaison counsel.

2 MR. ORENT: Good afternoon, Judge. Jonathan Orent for  
3 the plaintiffs.

4 MS. LOWRY: And Susan Lowry for the plaintiffs as  
5 well, your Honor.

6 THE COURT: Okay. And is that all we have for  
7 plaintiffs?

8 MR. HILLIARD: Yes.

9 THE COURT: All right. Okay. So, I think what I'll  
10 do is begin by going through the agenda. Certain of these  
11 issues don't really require any discussion.

12 So, Status of Plaintiffs' Noticed Depositions, Status  
13 of Defendants' Noticed Depositions, and then there is a Status  
14 of Scheduling Treating Physicians' Depositions. Anything we  
15 need to discuss with respect to those entries on the Joint  
16 Agenda?

17 MR. ORENT: Your Honor, for the plaintiffs this is  
18 Jonathan Orent. I was advised by case counsel in the Vanwezel  
19 case immediately before the call today that Mr. Vanwezel, who  
20 has been somewhat difficult to schedule, is considering  
21 dismissing his case. I do not know that that is final or not  
22 at this point, but I did want to, in the interest of being  
23 candid with the Court and with defense counsel, mention that.  
24 And we will certainly follow up with defendants as soon as  
25 possible, once we understand whether or not Mr. Vanwezel has

1 made a final determination, and set a course for proceeding  
2 with defense counsel and see if we can reach some sort of  
3 agreement on that issue.

4 THE COURT: Okay. Anything else?

5 MR. ORENT: Not for the plaintiffs, your Honor.

6 MR. CHEFFO: Not for the defendants, your Honor.

7 THE COURT: All right. Okay. Now let's move, then,  
8 to the hearing on Getinge AB's Motion to Dismiss Based on Lack  
9 of Personal Jurisdiction. I think the parties were going to  
10 make a joint proposal, and I'm also prepared to issue a ruling  
11 orally now, and I'll issue it in writing as well briefly in the  
12 procedural order that I issue after this status conference, but  
13 on the pending Motion for Determination of Legal Standard,  
14 which is Document 1048, I am going to deny that motion. The  
15 legal standard that will be used is the likelihood standard as  
16 laid out in my prior order, which is Document Number 300. So,  
17 that may cabin the discussion with respect to this evidentiary  
18 hearing.

19 And do you have a suggested time frame and format?

20 MR. ORENT: Your Honor, this is Jonathan Orent again.  
21 Mr. Cheffo and his team have been in communication with us,  
22 and, quite frankly, we owe him a response to their latest  
23 proposal. I do think we're close on a proposal, and I think  
24 that what we are targeting is roughly that first week in June  
25 for the evidentiary hearing, and I believe that we expect that

1 this would take somewhere in the order of two to perhaps bleed  
2 over into a third day but not much more than that.

3 THE COURT: Okay. So, two to three days?

4 MR. ORENT: That is our current anticipation, your  
5 Honor. The schedule that we are going to be sending a draft  
6 back on includes a variety of other dates within it for  
7 disclosure of exhibits and things of that ilk, and I think that  
8 we're close and should have an agreement in the near term.

9 THE COURT: Okay. All right. And you can submit  
10 that. Attorney Esposito is not in this week but will be in  
11 next week, and you can consult with her about dates for the  
12 hearing as well.

13 MR. ORENT: Thank you, your Honor. We will follow up  
14 with her.

15 THE COURT: Okay. All right. There are three issues,  
16 I think, that are in dispute. Hold on a second. Oh, I'm  
17 sorry. There's also another issue regarding the Case  
18 Management Order No. 2, Section 3, and I will make those  
19 changes and reissue that order as amended. All right. So,  
20 that takes care of amendment to Case Management Order No. 2.

21 Obviously, I took care of Motion to Clarify the  
22 Court's Standard.

23 There's also Extension of the Deadline for the  
24 Selection of Trial Pool Cases, and I will grant the requested  
25 extension of the deadline for selection of trial pool cases

1 until April 1.

2 And, as I understand it, everybody's agreeing on that;  
3 is that correct? Let me just read --

4 MR. CHEFFO: Correct, your Honor.

5 MR. ORENT: That's correct, your Honor.

6 THE COURT: Okay. And, "The parties will continue to  
7 meet and confer regarding whether other deadlines might require  
8 adjustment in light of that extension." All right. So, that  
9 takes care of the extension of that deadline.

10 So, now we can move to the outstanding disputes. All  
11 right. So, let's take them in order, the order that you  
12 presented them in.

13 The first is the order of questioning treating  
14 physicians. Let me ask just general questions, if I could, to  
15 both lead counsel here. How are depositions being noticed? I  
16 note -- I mean, I can see that you've listed noticed  
17 depositions, but typically when a party notices up a deposition  
18 that party conducts the deposition and starts the deposition.  
19 Is there a reason why you want to do it differently here? I  
20 mean, I understand the arguments, but why not just the party  
21 that notices the deposition go first?

22 MR. CHEFFO: Your Honor, this is Mark Cheffo, and  
23 that's a good question, and I can try to address that and maybe  
24 just briefly for the rest of our kind of argument. I think we  
25 are all creatures of our experience, you know, and to the

1 extent there is no, I think, right or wrong way, in I think my  
2 experience and I think Mr. Orent's -- you know, we've had other  
3 MDLs with his firm and we're cooperative. I think, to answer  
4 your question, the reason why this is usually done by a CMO and  
5 agreement of order is to avoid this kind of, like, race to get  
6 orders out, right? Because one is a little bit of inequity.  
7 Sometimes we don't know who the doctors are, right, until we  
8 get authorizations, and then you have -- these are mostly  
9 doctors, right, and treating physicians? So, these are people  
10 that are independent, right, and what we don't want to do is  
11 have them sending out -- you know, we rush to get an order out  
12 and they rush to get an order out. So, this is really just to  
13 avoid essentially having a kind of unholy roar from the medical  
14 community, because then there's people fighting who sent it out  
15 first, you have issues of certification, that you do it, then  
16 we do it.

17 So, what we typically try to do is basically get a  
18 protocol in place that does two things: It resolves this issue  
19 in a kind of a humane, formalized way and professional way; it  
20 also then sets some parameters for scheduling so we can do  
21 things together. So, in other words, rather than me just  
22 running out and saying, "I want to have this doctor on that  
23 date," I can talk to Mr. Orent and his team and we agree, "Yes,  
24 you're available in South Carolina on this date." So, from a  
25 case-management process when you have this many cases, this

1 many doctors, you know, the kind of traditional rules of if you  
2 notice it first -- I think the other issue here really is that  
3 the doctor is, I think we all agree, kind of many times an  
4 important witness for both sides. So, it's not like, you know,  
5 we might want the plaintiffs, they're not going to notice the  
6 plaintiff; they may want an executive, we're not going to  
7 notice that person. These are folks who are non-parties who  
8 have, you know, important fact information.

9 So, I think that's the predicate. I don't know if  
10 that answers your question, your Honor. I can tell you why I  
11 think we should go first, but I can stop there and see if you  
12 have other questions.

13 THE COURT: Well, sure. Thank you. Is it safe to  
14 presume that those cases on plaintiffs' bellwether list that  
15 plaintiffs' counsel has had *ex parte* contact with those  
16 doctors?

17 MR. ORENT: Your Honor, if I might answer this one?

18 THE COURT: Yes.

19 MR. ORENT: I would say no, your Honor. By and large,  
20 doctors are extremely busy creatures of habit and generally  
21 don't love lawyers. While we value and certainly do try and  
22 get time with most of these doctors, it is the seldom doctor  
23 that will actually sit down and talk with us and have an *ex*  
24 *parte* conversation.

25 As Mr. Cheffo's colleague can assert, we did a



1 deposition yesterday, and the record reveals that the doctor  
2 spent less than 15 minutes talking to us, and, as the doctor  
3 testified, it was logistical. And that was a plaintiffs' pick.  
4 I think that that illustrates sort of this global issue.

5 And just to add on that, I would add that, even when  
6 we do have *ex parte* conversations, it's even rarer that we do  
7 them more than the day of or the day before a deposition.  
8 Usually, it's immediately before that deposition.

9 So, I'm not sure the advantage is as large as one  
10 might think, or, quite frankly, these doctors are bound by the  
11 truth anyway, and there's certainly no privilege that applies.  
12 So, I don't know that there's any prejudice from talking to the  
13 witness, certainly, and don't know that that should be presumed  
14 or weigh into the Court's deciding on this issue.

15 MR. CHEFFO: Your Honor, this is Mark Cheffo.

16 THE COURT: Somebody just beeped in. I just want to  
17 notice for the record that somebody just called in, and I would  
18 just ask that individual not to put this call on hold.

19 Go ahead, Attorney Cheffo.

20 MR. CHEFFO: Thank you, your Honor. Just briefly, and  
21 I really take Mr. Orent at his word, and I think that is likely  
22 to be the experience that he's had in these individual cases,  
23 but I think we're setting parameters for kind of going forward  
24 in the MDL, and that's not been my experience in many other  
25 MDLs like this. I mean, I agree sometimes a doctor doesn't

1 want to talk, but often, frankly, they do. And even, frankly,  
2 that 10- or 15-minute conversation can't be underestimated.

3 This is the problem, I think, and I think when  
4 Mr. Orent, you know, put in his papers that this is  
5 unprecedented, I don't think it is. In fact, his firm was on  
6 the PSC with us in the Lipitor litigation, this is what  
7 happened, and I think this is exactly what's happening in the  
8 State Court litigation.

9 Obviously, your Honor is not bound by any of that,  
10 right, but it is instructive and it actually works well. And  
11 here's the main reason why I think those Courts and the better  
12 practice is to allow it. One is, remember, we all have our  
13 doctors, so the idea that even plaintiffs' lawyers -- there's a  
14 relationship, right? So, the plaintiff, him or herself, could  
15 actually talk to the doctor without anyone there, talk about  
16 whatever they are going to talk about, lawsuit. There is an  
17 access. Some do, some don't. There's an ability to talk to  
18 the doctor before the lawsuits are filed, if counsel determines  
19 to do that. Some do, some may not.

20 But certainly what I didn't hear Mr. Orent saying is  
21 that they will agree that they're not in any form or fashion  
22 going to talk to the doctors or the clients are not going to  
23 talk to the doctors about the litigation, right? If that was  
24 their position we might continue to meet and confer and see if  
25 we can reach something out. But I don't think it is. So, I

1 think what, basically, they're suggesting is, you know, maybe  
2 it's only 10 or 15 minutes, but in all of the depositions that  
3 have taken place so far I did not hear counsel, who is very  
4 experienced in this, say, "We didn't try to talk to them." So,  
5 the idea would be, if the doctor gave them two hours, my guess  
6 is they would take the two hours.

7           So, the real issue here is the access, and it's very  
8 one-sided, right? We don't know anything about the doctors.  
9 There's no *ex parte* communications. All we have is limited,  
10 cold, hard records, and before we get to the depositions  
11 there's at least an opportunity -- and I'm not saying that  
12 there's anything pejorative or nefarious, but there's an  
13 opportunity for lots of different contact along the way, and in  
14 order to kind of right-size that, what I think the State Court,  
15 Judge Temple, did here and Judge Gergel did in Lipitor was to  
16 basically say, "You guys have all this opportunity, so I'm  
17 going to let the defendants go first." It doesn't mean that,  
18 obviously, the plaintiffs can't ask any questions. We've also  
19 agreed with Mr. Orent that there should be equal time, which I  
20 think is totally fair. In other words, if the doctor says, "I  
21 have four hours," we're not going to walk in and say, "Okay, we  
22 have three hours and 45 minutes; you have 15 minutes to do it."  
23 We would take two hours. So, I think those things we've been  
24 able to work out.

25           And I guess the last thing I would just highlight

1 here --

2 THE COURT: I'm going to interrupt you and just ask  
3 you a quick question about what you just said.

4 MR. CHEFFO: Yes, your Honor.

5 THE COURT: Explain to me how going second harms you  
6 in that situation.

7 MR. CHEFFO: Well, here's how I think it potentially  
8 could harm, and I can only tell you from my experience,  
9 generally. There's a lot of cases, and I don't want to be  
10 selective about this case, because I haven't seen -- but  
11 typically think of a situation where the plaintiff can meet  
12 with the doctor a number of times, they can walk in and say,  
13 "Here's the records, here's the documents." They could show  
14 potentially internal documents of the company. "Did you know  
15 this? Did you know that? What were you told? Would you have  
16 done things differently?" Right? None of these rules would  
17 be, frankly, necessary, and I think we would have a different  
18 approach if nobody could talk to the doctor, right? But they  
19 could kind of walk into the doctor with their client and,  
20 basically -- you know, who has a relationship.

21 So, I think, basically, rather than having a situation  
22 where that testimony is -- I really want to be very careful not  
23 to be pejorative about this -- but where that testimony is  
24 rehearsed in a way, and then basically they have an opportunity  
25 to meet with the doctor as many times as they want, show them

1 documents, talk to them, right? And some counsel I think, not  
2 these good counsel on the phone, but in my experience have  
3 stepped over the line, you know, and then we basically have a  
4 situation by the time we first get to talk to the doctor it's  
5 two hours into it, we've never met the person, they've already  
6 testified in a rehearsed kind of way based on some information,  
7 and it is very prejudicial to us, basically, having had no  
8 relationship, no ability.

9           So, I think what we're basically suggesting is that  
10 it's really our only opportunity and that Mr. Orent noted in  
11 his papers -- I don't know that I necessarily agree with this  
12 -- but his view is that it's most likely that the plaintiffs'  
13 picks will go first, and if that's true, again, I actually  
14 don't agree with that, but if it turns out to be true, then  
15 that's even more reason why we should have an opportunity to go  
16 first, because, while we recognize they have the burden of  
17 proof, this is an issue of getting to the truth, getting the  
18 doctor's unvarnished approach.

19           The last thing I'll say, your Honor, is anything I do,  
20 either I or my colleagues do in a deposition, showing  
21 documents, statements, conversations, it's all fully in front  
22 of the plaintiff, it's all on the record, there's no *ex parte*.  
23 So, if I show a document there's a chance for  
24 cross-examination. What happens in these situations is  
25 documents and other information can be presented in -- you know

1 they're good advocates, right -- but in a one-sided way to a  
2 doctor, and the doctor doesn't have the other side, gets into a  
3 deposition and is asked all the same questions in a one-sided  
4 way off a document when there's no opportunity, there hasn't  
5 been an opportunity for cross-examination.

6 So, that, in a nutshell, your Honor, is what our  
7 concern is, and, frankly, avoids a lot of back and forth about  
8 this, and ultimately what we all want is, frankly, the truth  
9 and to find the cases that are the best bellwethers, and this  
10 is the best process to do that.

11 THE COURT: Attorney Orent, do you have anything else  
12 to say?

13 MR. ORENT: I do, your Honor. I want to start, first,  
14 with the State Court Order, because I think the State Court  
15 Order that was submitted this afternoon makes sort of my exact  
16 point. Judge Temple there recognized that in trial testimony  
17 that the plaintiffs need to go first, and while he did discuss  
18 that there is a discovery deposition process, that's the State  
19 Court process, where defendants get the opportunity to do a  
20 discovery deposition and go first, the plaintiffs go in the  
21 trial testimony. And above all, the Federal Rules don't  
22 recognize two different types of depositions, and we only have  
23 one opportunity with this particular witness. Plaintiffs have  
24 to at the time of the sole deposition conduct an examination of  
25 that treating physician, which ultimately will be the key

1 testimony on several issues, because his words will ultimately  
2 be the end all, be all on certain issues, like learned  
3 intermediary.

4 THE COURT: Okay, but I'm just not understanding why  
5 going first is essential. If you've got equal time, that's an  
6 agreement between you and the other counsel. You've got equal  
7 time. I'm just not hearing why you need to go first, why this  
8 issue of who goes first is critical. I can see in your typical  
9 case where you talk to a doctor and you speak to the doctor  
10 *ex parte* and you put that doctor on your witness list, and I  
11 can see why a defendant then says, "Okay, I'm noticing up a  
12 deposition; I want to find out why this person is on your  
13 witness list," and that would be how it may work in the typical  
14 case.

15 This is, obviously, not typical, but here you are  
16 given at least access in theory, and I also issued an order  
17 earlier in this litigation which allowed you to show, if need  
18 be, confidential documents to these doctors. So, the access  
19 that plaintiffs have to the doctors is, obviously, broad, and  
20 so I'm somewhat sympathetic to the argument that for the  
21 deposition in essence defense counsel is in a position similar  
22 to that of the sort of run-of-the-mill case that I just  
23 described.

24 This doctor is somebody you've spoken with, even if  
25 only for a short moment, even if only a small amount of time.

1 You have a sense of the doctor and the witness, and  
2 particularly in those cases you've listed as bellwether cases  
3 it seems to me to make sense in terms of the posture of the  
4 case and the deposition that defendants would be effectively,  
5 if you will, noticing that deposition, and allowing them to go  
6 first just makes common sense to me.

7 In Lipitor the judge noted that plaintiffs could take  
8 a video trial deposition. Now, obviously, you would need the  
9 agreement of the witness to do that, but in situations where  
10 you need videotaped testimony and the doctor is out of your  
11 subpoena range, it seems to me that the judge in Lipitor made a  
12 compromised ruling giving defense counsel access first at these  
13 depositions but also leaving it open so that plaintiffs'  
14 counsel could in those cases where it was necessary ask for a  
15 formal video trial deposition. That seems like a fair result  
16 to me. I understand that it would be a ruling in favor of  
17 plaintiffs' request here, and you've, obviously, entered an  
18 objection to that, but it seems like a fair result to me, as it  
19 did to I think Judge Temple and as it did to the judge in the  
20 Lipitor case.

21 MR. ORENT: Your Honor, my concern is that these  
22 doctors -- we've been trying to schedule these doctors for  
23 months now, and we've had to extend this deadline already. The  
24 reality is, is that for most of these doctors this is it, this  
25 is their deposition and this is their trial testimony, and if



1 defendants go first we don't have the opportunity of putting  
2 the witness on first, as we would in trial. And so --

3 (Call dropped)

4 MR. ORENT: -- almost as cold as the defendants, but  
5 even if we're not going in cold, if we show the defendants  
6 documents, under your prior order we have to tell the  
7 defendants what documents we've shown, we have to disclose the  
8 existence of the communications and provide other substantive  
9 information to level the playing field. And so, what the  
10 defendants are asking for is both the opportunity to frame the  
11 testimony and to know what we're doing in advance. That is a  
12 one-two punch, which effectively takes away our ability to  
13 question and effectively put forth a case that tells a  
14 narrative as one would in trial. There's a reason when you  
15 call a witness you get to go first at trial, and it's so that  
16 you can ask appropriate questions in a non-leading fashion and  
17 set the stage for the evidence that is pertinent to your case.

18 I can tell your Honor, from my experience, that the  
19 defendants ask a whole host of very different questions  
20 unrelated to many of the issues the plaintiffs are going to  
21 focus on, and it's not unusual for plaintiffs to conduct a 30-  
22 to 40-minute direct examination, where defendants conduct a  
23 two- or three-hour examination on that same individual.

24 So, the issue is in order for the Court to -- excuse  
25 me. Strike that. Mr. Cheffo's argument presumes that these

1 doctors are altering their testimony or are not sophisticated  
2 enough to understand that we are advocates, which we certainly  
3 advise them on the front end, that any document or material we  
4 give them is going to alter the view of these individuals. The  
5 reality is, is that these individuals are going to testify  
6 under their oath, and they are going to tell the truth. And  
7 so, this is really an issue of the format of the testimony and  
8 usability of the testimony. And I would propose to your Honor  
9 that having us fly all over the country a second time at a  
10 schedule that is very difficult to set, and to get these  
11 individuals to even commit to a second deposition is extremely  
12 costly, it's time consuming, and it will be difficult and  
13 perhaps delay the trial of these matters, if that's the route  
14 we go down.

15 And so, I think that the better way is for us to  
16 conduct this as it would be done in the ordinary course, which  
17 would be the plaintiffs conduct an examination, a direct  
18 examination, using non-leading questions, laying appropriate  
19 foundation; the defendants then have their opportunity to  
20 cross-examination using leading questions; and then the parties  
21 have the appropriate opportunity to redirect and recross, if  
22 necessary, provided equal time and equal pay for the time of  
23 the doctor.

24 The reality is, is at the end of the day we're going  
25 to have to play a videotape to the jury, and if the defendant

1 gets to play the -- if the defendant's voice comes on the  
2 screen first, the jury is going to be confused, and it's going  
3 to make no sense in the presentation of the evidence.

4 And so, the approach that we're advocating is to  
5 conduct this just as Mr. Cheffo said, in a truth-telling way or  
6 truth-seeking way, and I think that the *Rules of Evidence*  
7 plainly allow for that. There's clearly no privilege that  
8 allows any -- that attaches to any of the communications, and  
9 it will save the parties from flying all over the country yet  
10 another time and struggling to schedule these and avoid undue  
11 delay.

12 THE COURT: Are all of the depositions, discovery  
13 depositions, are they all videotaped?

14 MR. ORENT: They've been videotaped, yes, and we've,  
15 as I said, your Honor, there's only, I believe, been one so  
16 far, and the intention was to videotape all of these, yes.

17 THE COURT: Okay. That was a persuasive argument.  
18 Now let me hear from you, Mr. Cheffo.

19 (Pause)

20 THE COURT: Mr. Cheffo?

21 MR. CHEFFO: I'm sorry. I put it on mute, your Honor,  
22 I apologize. I'm going to be brief. Mr. Orent is a zealous  
23 advocate and a good one. I'll try and address a few points,  
24 because I think we're hearing a little bit of a parade of  
25 horrors. As I said, and I was directly involved in the

1 Lipitor litigation, I can assure you this worked perfectly  
2 fine, and I think this idea that we're going to have to keep  
3 flying all over the country, that's not the way that it's  
4 worked, right, in the sense of your order? Your order  
5 basically says, you know, this funnel principle that many  
6 Courts use. You have a lot of cases. You do some discovery on  
7 others. Then you winnow it down. So, at the end of the day,  
8 if there had to be another deposition or two for trial-pick  
9 cases, that's what we're talking about. I mean, we're all  
10 spending lots of time. So, that's I think a little bit of a  
11 red herring. To the extent that the plaintiffs need to have  
12 and can have a trial, that's the way these Courts have  
13 determined it's equitable.

14 On the one hand, right, to the extent saying it  
15 doesn't matter, we just want the truth, you've heard a lot of  
16 argument why it's really, really important, apparently, to the  
17 plaintiffs, because, again, they basically have all of this  
18 opportunity, and, frankly, it's an equity principle, and I  
19 think it also avoids having canned testimony.

20 The second point of my three, I think, the idea of  
21 hearing the defendants first, I'm not sure I fully understand  
22 that. I mean, they basically could say, "Hello, Doctor, my  
23 name is Mr. Orent." You know, they could start their testimony  
24 when they play the -- in the beginning. They can choose how  
25 they cut the videotape, right? They don't have to play it with

1 me or my colleagues on the video. So, I don't think that is  
2 really an issue.

3 I also think that what you haven't heard is that  
4 they're not going to talk to the doctors, and the idea that  
5 they have to show documents, again, that's fully within their  
6 strategic -- they only have to give us the documents if they  
7 decide to use them, right, with the doctors? They can decide  
8 not to. They can decide to have other conversations. And,  
9 frankly, even if they give us the documents, your Honor well  
10 knows sometimes they're lengthy, and what they say, what they  
11 told the doctor, how much time they spent, we don't know any of  
12 that until perhaps maybe we get to the deposition and find it  
13 out.

14 So, I think this is fully consistent with I think more  
15 kind of recent practice in MDLs for the reasons that you've  
16 said, is that judges try to find a balance. They say, Look, we  
17 understand that these people have a relationship with the  
18 lawyers, they have a relationship certainly with their  
19 patients, for the most part, and we also recognize that it's  
20 important to basically balance that scale because we're going  
21 in cold, and that's I think the most important part here.

22 There really is no prejudice. These are important  
23 cases, and if someone needs to be -- I have a 45-minute video  
24 direct. To the extent that they don't get it on their first  
25 time around, which typically, frankly, they do or we do, we go

1 back in those two or three cases and take those hour-or-two  
2 depositions.

3 THE COURT: All right. I'm going to just go off the  
4 record for a moment, maybe a few minutes, and I will be back  
5 with you shortly.

6 (Off the record)

7 THE COURT: Okay, Counsel. I've considered this. I  
8 find both sides of this argument somewhat compelling, I think  
9 as you can tell. Ultimately, I come down on the side of this  
10 is plaintiffs' burden of proof in every instance, and  
11 ultimately Mr. Orent makes a compelling argument with respect  
12 to the likelihood that this videotaped deposition will likely  
13 be their testimony. And so, ultimately, I weigh everything and  
14 come down in favor of plaintiffs and, thus, conclude that  
15 plaintiffs shall go first in all cases. All right.

16 So, the second issue -- now, again, this is informal,  
17 and I remind everybody that my rulings are on an informal  
18 basis, as you know, pursuant to our Case Management Orders. To  
19 the extent you want formal litigation, this gives you certainly  
20 a sense of the way I would likely rule on that formal  
21 litigation, but you have a right always to file a formal motion  
22 and ask for formal ruling.

23 All right. But that's the way I balance everything on  
24 the first agenda item.

25 The second agenda item deals with the defendants'

1 profile forms, and I think I need just a little bit of help on  
2 that with respect to -- if you could describe the utility of  
3 these documents to me, how are you using them. And I know that  
4 Attorney Orent mentioned in his letter brief that you want  
5 defendants to continue to produce these DPFs because it is  
6 helpful and necessary to select future trial cases. So, my  
7 guess is that you think, Attorney Orent, that some of these  
8 bellwether cases could get knocked off the list, and that you  
9 would need to go back and pick out new cases, and that you  
10 would be doing this maybe even on somewhat of a rolling basis  
11 in this discovery phase.

12 But let me get a sense from you about these documents,  
13 their utility, and because this is your request, Attorney  
14 Cheffo, go ahead and begin by trying to explain to me how you  
15 view these documents and why you think it is that we can  
16 essentially stop producing these.

17 MR. CHEFFO: Absolutely, your Honor. Thank you.

18 So, as the Court knows, I'm relatively new to this  
19 litigation and a perception I don't want to create and wouldn't  
20 be true that I've kind of come in and said, "Well, let's kind  
21 of change everything." But I think there are some things that,  
22 when you look at them, Courts like your Honor and other Courts  
23 want to balance discovery, right, in terms of what is efficient  
24 and what really needs to be done and what is kind of jugular,  
25 kind of going for the capillary, right? And when you basically

1 talk about the incredible burden that this is placing -- I  
2 mean, you saw some of the numbers -- that's an extraordinary  
3 amount of money.

4 So, two things. One is, again, very unusual to have  
5 this type of -- usually we are doing fact sheets when there's  
6 the bellwether cases, there's already been discovery. So, to  
7 have an extremely kind of burdensome, costly -- I've kind of  
8 looked at it now and tracked it -- the type of information,  
9 even to your Honor's point if we got to a point of selecting  
10 new bellwethers we've done -- I think that there was over 700  
11 of these, right? So, there's a lot of them that have been done  
12 already. So, it's not a situation where we're saying, you  
13 know, let's completely change it.

14 But the utility of them -- say if there were in some  
15 regards -- I'm not going to suggest to you that there's no  
16 information that a good lawyer like Mr. Orent or one of his  
17 colleagues can't make an argument as to why they would like  
18 that information, just like we would like tons more information  
19 to make our decisions.

20 So, it's really I think a balancing and efficiency and  
21 a case management for your Honor, and we're basically  
22 highlighting what I think are two positions. One is, at this  
23 point there's been a huge amount of work, probably millions of  
24 dollars, literally, spent just on these forms, which is kind of  
25 an extraordinary amount, and then we have a huge basis if we do



1 need to pick cases of these 700. Frankly, to the extent that  
2 other cases were picked without that, I don't think you would  
3 hear an objection from us, that if we followed a case we'd give  
4 more information, right, on that? It's just a matter of kind  
5 of going forward.

6 And the last thing I'll say, your Honor, is I don't  
7 want to kind of argue against our position here, but we've  
8 tried to be judicious in kind of what we're asking for on these  
9 issues. There are some range even within the cost of kind of  
10 these forms, so it's not an all or nothing, there are something  
11 things that we've been able to say cost 40- or 50,000, there is  
12 25.

13 So, we think we've picked the areas that would achieve  
14 great efficiency. Again, I'm not going to argue that no one  
15 can make an argument these are relevant, but I think what we  
16 would say is, having done all of this work -- and you saw some  
17 of things we have to do. We have to go find information about  
18 the manufacturing process and other patients. It's an  
19 extraordinary amount -- I have not seen that level of kind of  
20 detail, particularly at this stage. Typically, that's the kind  
21 of work that is done once you have a bellwether and workup.  
22 And hearing kind of the arguments from counsel that it would be  
23 really hard and burdensome to go out and re-depose someone, a  
24 doctor, twice for bellwether, what we're doing is spending an  
25 enormous amount of time that really for the vast majority of

1 these cases, right, is never going to come to fruition, most  
2 likely.

3 So, that's where I think -- we're just asking your  
4 Honor to kind of weigh in and help us -- we've identified  
5 something, trying to be selective and judicious that -- you  
6 know, our client is really bearing a huge expense to the  
7 communal benefit, and we'd ask for some relief from that, your  
8 Honor.

9 THE COURT: All right. So, there have been 700  
10 completed thus far?

11 MR. CHEFFO: That's my understanding. My colleagues  
12 are on the phone, or Katherine's on the phone, Ms. Armstrong.  
13 That's my understanding. Jonathan may know more, but that's  
14 the number I have. I'm only hesitating because I didn't  
15 specifically -- I think that's what we put in our letter, but  
16 that's my understanding.

17 THE COURT: And there are just over 1,000 cases right  
18 now, there are 1,095, so essentially got about 400 more cases.

19 MR. CHEFFO: And any new-filed, you know, cases.

20 THE COURT: Right, right.

21 MR. CHEFFO: And one last thing, your Honor, I would  
22 say, to the extent that we've got -- that we ever needed to get  
23 beyond, right, in picking the 700 or others, there's also an  
24 element of just, you know, you'd have to kind of update things  
25 if this goes on for years and the cases are remanded or new

1 cases are filed, so it's just really not a practical solution  
2 to be doing all of this right now.

3 THE COURT: Okay. And is all of this, as you describe  
4 it -- one of my first questions was explain to me what all of  
5 this is. Is this solely useful, is its utility limited to  
6 determining just your discovery cases, your trial cases? Well,  
7 let me repeat that and rephrase it, and I'll do it this way,  
8 because I'm concerned about whether or not any individual  
9 litigant, individual plaintiff, would be at some form of  
10 disadvantage if they were not given this documentation early on  
11 in this massive MDL.

12 MR. CHEFFO: Mr. Orent may speak to that, so I'll just  
13 tell you this, and, again, at the risk of being surprised, I  
14 would be surprised if, you know, the plaintiffs, any plaintiff,  
15 sent this type of information to their client. It's not  
16 leading to additional discovery. They have all of the  
17 discovery. Again, you know, that's why I'm candid with the  
18 Court. Could someone make an argument that, yeah, you'd like  
19 to know this information just about our client pool, but I  
20 don't think, frankly, that they need to have an extra 400 and  
21 ongoing in order to understand what their inventory is about,  
22 and to the extent that this is information that we have that is  
23 about their specific doctors, they can get that. That's  
24 typically done once the case is going to the bellwether. We  
25 really don't have any objection. We are not trying to keep

1 information from them. We're basically just giving truckloads  
2 of kind of stuff on the front end, which is unusual, as opposed  
3 to doing it more in a winnowed way that the bellwether process  
4 works, and that's what we're just asking for, is that -- and I  
5 don't know that it was kind of recognized how much work that  
6 this was, but now that we've had a chance to look back and  
7 actually quantify it, that's the relief that we're seeking.

8 THE COURT: And let me ask you, the DPFs, would that  
9 also -- you're talking also about the factual statements, or  
10 no?

11 MR. CHEFFO: So, like, there is the defense fact  
12 sheets and the profile forms. What I'm speaking to really only  
13 is the profile forms. So, we would give information, and we  
14 could, frankly, agree to give even additional information for  
15 bellwethers. What we're basically suggesting is -- the way it  
16 works right now is the case gets filed, the plaintiffs have to  
17 do a fact sheet within I think it's 60 days. Then, that  
18 triggers this very kind of comprehensive, burdensome defense  
19 profile form that we have to give, and largely that's going to  
20 sit there for a period of time if those cases are not picked,  
21 and then, once a case is picked, then we do a fact sheet. So,  
22 I'm basically suggesting the profile form is where we're  
23 spending lots and lots of money and time on many cases that are  
24 not likely to be as part of the bellwether pool.

25 But, even having said that, even if someone is to

1 disagree and say, "Well, which are important?," I guess my  
2 answer would be, "But you have 700 of them already."

3 THE COURT: Okay. And can you give me a sense of the  
4 different info? I mean, obviously, it's attached in your  
5 exhibits to Case Management Order 3G, but can you just describe  
6 in simple terms the difference between these two forms?

7 MR. CHEFFO: Yeah. I think -- well, I mean, I think  
8 in our kind of, you know, in our letter, and I always kind  
9 refer to that, and so it basically, it's actually much more  
10 involved, and so it requires defendants to determine whether  
11 any employees have ever had contact with the plaintiffs'  
12 identified physician, to provide the details of such conduct,  
13 to disclose information regarding defendant's individual  
14 employees, we have to track down and disclose manufacturing,  
15 shipping, purchasing data for individual items and associated  
16 lots, requires us to search databases, which is a lot of the  
17 time and effort, and other sources for reference to the  
18 plaintiff, of plaintiff's treating physician and any other  
19 patient of a plaintiff's treating physician. I mean, so this  
20 is a --

21 THE COURT: Gotcha.

22 MR. CHEFFO: -- incredibly Herculean effort before we  
23 even find out whether we're going to take that person's  
24 deposition in a lawsuit.

25 THE COURT: Okay. Go ahead.

1 MS. ARMSTRONG: Oh, your Honor, this is Katherine  
2 Armstrong. I think there is overlap between the forms. For  
3 example, they both seek information about contact with  
4 physicians, both seek manufacturing information, and I think  
5 our point is that, while we think that information is  
6 appropriate in the defendant's fact sheet which is going to the  
7 bellwether plaintiff, it's premature in the profile form.

8 THE COURT: Okay. Well, obviously, this is something  
9 that the parties agreed to early on in the case, this is how we  
10 structured things, and obviously I approved that and issued an  
11 order. So, what you would be -- if you were litigating this  
12 formally, it would be in the form of a motion to amend that  
13 order. And so, I think, essentially, you're saying this is  
14 just too burdensome.

15 Let me hear from Attorney Orent, because I know you do  
16 not agree with this work stoppage. Go ahead.

17 MR. ORENT: Thank you, your Honor. You're absolutely  
18 correct. I do not agree. And at the outset, let me just say  
19 that my offer to defendants, which is to be flexible with the  
20 extensions to assist them if there is a logistical burden,  
21 would remain out there. And, in fact, there are lots of cases,  
22 there are recent cases where I've just given 60-day extensions  
23 on some of these. So, I'm not unsympathetic to the  
24 human-resource toll, but I think that this is information that  
25 is important and that we're entitled to and was agreed upon.

1           So, let me start off just by way of background and  
2 explain how this process unfolded. Your Honor, years ago,  
3 probably five to ten years ago, these profile forms, the  
4 plaintiff profile form and defendant profile form, were really  
5 not in vogue. Each side would do a lengthy plaintiff fact  
6 sheet, and then the defendants would do a lengthy defendant  
7 fact sheet for each and every case. As time sort of moved on,  
8 there was this thought that a lot of the information was  
9 excessive, why plaintiffs have to fill out large volumes of  
10 form discovery that will only need to be updated. And so, as  
11 the years sort of moved on it became more of a standard  
12 practice to have this profile form process, which is a more  
13 limited form for both parties, and the idea behind this was  
14 that there would be parity between the burden that the  
15 defendants have and the burden, quite frankly, that the  
16 plaintiffs have. Each plaintiff is expected to fill out a  
17 lengthy questionnaire that is a profile form, and they have  
18 done so, and provide certain documentation to defendants at the  
19 outset of their case. This is the other half of that  
20 responsibility. So, every time and, in fact, in order to even  
21 have a requirement to do one of these forms, the defendant tees  
22 their due date off of when the plaintiff serves theirs. So,  
23 the plaintiff has already fulfilled their obligation and  
24 already undertaken and completed the burdens and task of  
25 completing this information.

1           So, this is a process that has emerged in not just  
2 this tort but in other MDLs. For example, most recently there  
3 is a Bard MDL that I am aware of that is in Ohio that has  
4 entered and utilized a similar defendant profile form process.

5           So, what is the information and the overlap? That's  
6 the first issue I want to talk about. So, this form was  
7 actually designed and negotiated to have overlap. So, that's  
8 actually not a negative thing; it's a positive thing. One of  
9 the points is that the defendant doesn't certify the defendant  
10 profile form. It's intended to give us information so that we  
11 can use it in our case but without being burdensome to the  
12 corporate representative. The fields were in our mind  
13 data-mapped so that the material could be transferred simply  
14 and then updated from the defendant profile form ultimately to  
15 a fact sheet.

16           And so, to suggest that the information is different  
17 or would need to be redone isn't really true. It would need to  
18 be transferred over. So, then the question really turns on we  
19 have this agreed-upon form; why is it useful and how is it  
20 useful? So, it's useful certainly in the selection of trial  
21 cases. That is probably the biggest factor.

22           And, your Honor, I am a pessimist in life, and seeing  
23 how this litigation is moving, I would be surprised if we don't  
24 select another pool, and, quite frankly, I think that we  
25 probably as a group, and I had floated this idea to defendants,



1 we need to start thinking sooner rather than later of a  
2 follow-up process to the initial bellwether pool and selecting  
3 another group of plaintiffs.

4 So, that is the first aspect of this, because after  
5 the currently scheduled bellwether process ends there's really  
6 no plan, and I think that we need to have a plan in place. So,  
7 that's the first point.

8 But, specifically the data and how is it useful, the  
9 data that's on the profile form includes things like the name  
10 of the doctor and the medical facility, it includes information  
11 like the sales representative at Atrium, and it contains  
12 information about the regulatory process, whether a complaint  
13 was filed in this case for this complaint or not, and finally  
14 it includes information on the lot information, what was done  
15 with the lot.

16 Starting backwards, I'm going to start with the lot  
17 information. Lot information is important, because it allows  
18 us to see the big picture of what's going on. The FDA process  
19 is a flawed process for complaints. It requires voluntary  
20 submission of complaints and is often under-reported. And so,  
21 if we, as plaintiffs, want to see if there is a pattern with a  
22 particular lot for our claims, one of the ways to do it is to  
23 look and see based on the filed claims out there. It's an easy  
24 piece of information. We provide actually the lot information,  
25 and the defendants just have to kick out the manufacturer

1 information based on the sticker that we provide them. So,  
2 that's the first point.

3 Second, the complaint file. FDA cited the defendants  
4 for their lack of -- for complaint handling. We are entitled  
5 and each of our plaintiffs is entitled to know whether their  
6 particular complaint was filed and whether it was adequately  
7 handled.

8 Third, with regard to the defendants' position, a  
9 plaintiff is entitled to know whether or not a particular  
10 physician was paid for or paid to consult with defendant,  
11 whether there's some sort of ongoing fiduciary relationship  
12 between defendant and their treating physician. That's some  
13 basic information. These are plaintiffs who are sick and  
14 injured and have a right to know whether or not they're going  
15 to go back to a doctor who has a conflict of interest that is  
16 not required in any other setting to be disclosed.

17 And then, fourth and finally, the sales  
18 representative --

19 (Call dropped)

20 MR. ORENT: -- that we're going to be telling is what  
21 was told to whom and when, particularly with regard to the  
22 contacts with doctors. Finding and identifying individuals who  
23 were the primary points of contact is an important fact-witness  
24 element.

25 The information that we seek here is actually akin to

1 the Rule 26 general-disclosure-type requirement. As your Honor  
2 recalls, again, we looked at that general Rule 26 requirement  
3 in favor of this form.

4 So, when you look at all the factors you have a useful  
5 document with information that the plaintiff is entitled to  
6 know, both because it may affect their personal  
7 decision-making; it also allows us to see at a 10,000-foot  
8 view, like, what's going on; and finally, it was agreed to, and  
9 the plaintiffs have already fulfilled their burden.

10 So, for those reasons, your Honor, we believe that the  
11 process ought to continue as is, and I'd answer any questions  
12 that your Honor might have.

13 THE COURT: In the 1,095 cases filed thus far,  
14 obviously the ones that have been filed today and in the last  
15 week perhaps you can exclude, but in those cases how many  
16 plaintiffs' profile forms have been filed?

17 MR. ORENT: I don't have a number for you, but what I  
18 would say is that I had not seen deficiencies, so I would say  
19 that pretty much all within the amount of time, and I can't  
20 remember, honestly, whether it's 60 days or 45 days from filing  
21 that they're due. But the plaintiffs by and large have been  
22 very timely in answering them, so it would just be a matter of  
23 backing out the number of days we are now from where we are.

24 Again, your Honor, just to reiterate, I understand  
25 that there may be a logistical obstacle with everything else

1 going on, and we are not inflexible to giving defendants  
2 case-by-case extensions, and we are amenable to that, but the  
3 information is essential and necessary, and we wish to continue  
4 the process.

5 THE COURT: All right. Attorney Cheffo.

6 MR. CHEFFO: May I respond, your Honor?

7 THE COURT: Sure.

8 MR. CHEFFO: Thanks, your Honor. A few things. I  
9 think I would just say that some of the arguments were made  
10 about essentially are these relevant, are they things that are  
11 ultimately discoverable, and I think I've said very clearly up  
12 front that's not kind of the issue for us. I think, and your  
13 Honor is certainly aware of them, whether it's MDL -- and these  
14 Federal Rules, that one of the kind of -- MDLs are great, I'm a  
15 big fan, right? But one of the things that kind of companies  
16 and the judiciary and others and the parties, they find it  
17 extremely expensive and often wasteful, and I think all of us  
18 are charged with trying to find ways that are efficient. And,  
19 yes, someone -- if my client made a decision and determined  
20 that this -- it was agreed to, so I'm not going to in any way  
21 say that that didn't happen. We've actually been doing it for  
22 700 of these. The point really now is, you know, we're not  
23 basically -- we have an ability to kind of look back and find  
24 what's most efficient.

25 And I think, again, what you've heard -- and I have a

1 different view of how these evolved. I think it's a very  
2 different view. Basically, when you look at two different  
3 things, the fact sheets -- it's not like the fact sheets are  
4 done with some voluntary from the plaintiffs kind of gesture.  
5 The reason why fact sheets first came into being, it was  
6 because what happened was in normal litigation the defendants  
7 would serve interrogatories, document requests, requests for  
8 admission, and the plaintiffs were like, "Oh, my gosh, we have  
9 a thousand cases. We can't do it." So, there was an agreement  
10 to get a modicum of information or sometimes more than a  
11 modicum from the plaintiffs to lessen the load. So, that was  
12 basically an accommodation to get information, and then they  
13 had to typically provide some documents and authorizations.

14 The flip side has always been like -- this I have to  
15 tell you, your Honor, is a very unusual situation -- is that  
16 the flip side is they actually -- it's not like the defendants  
17 get a pass. What the defendants do is they produce millions of  
18 pages of documents in response to document requests and  
19 discovery and depositions. So, that's where kind of the rubber  
20 hits the road in level of a parity. And then all of the points  
21 about, you know, my client has a right to know this or that,  
22 we're actually not disagreeing that ultimately they do, right,  
23 which is why we said, and I think Ms. Armstrong highlighted the  
24 point, it's a matter of if the cases get picked for a  
25 bellwether, right?

1           Remember, we don't know hardly anything about these  
2 plaintiffs, right? We take the deposition, we get some medical  
3 records, then we'll pick a doctor. We haven't taken any family  
4 members, we haven't gotten a whole host of the type of  
5 discovery that we're going to get, but we then have to make  
6 those decisions. So, the idea that they basically need every  
7 possible piece of information about a doctor and what they may  
8 have gotten in a sales rep, I think it's just not the way that  
9 the process needs to work, and I think really what we're saying  
10 is they can get all of that at the appropriate time, but you  
11 just heard about a case we're hearing for the first time.

12           Again, I'm not being pejorative about this, but  
13 someone said, "Well, they're going to be dismissed." Well,  
14 like that, and there's probably going to be others like that.  
15 You have to spend a lot of time and effort and work on that  
16 case. It kind of went into the bellwether process, and there's  
17 going to be probably other people.

18           So, what we're really asking for is for the Court to  
19 exercise its discretion here and basically say in this type of  
20 litigation, which is very expensive and burdensome, you could  
21 basically relieve us of literally a million dollars or more a  
22 year of costs that really does not have to be spent across this  
23 MDL right now. It can be done in a more efficient way when the  
24 cases are selected as bellwethers.

25           THE COURT: Anything further, Attorney Orent?

1           MR. ORENT: I would just say, your Honor, one thing,  
2           and my argument I think stands on its own, but for an  
3           individual plaintiff who may or may not go back to a particular  
4           doctor, I think that getting this information right away is  
5           extremely urgent and extremely timely, so they can make  
6           real-life treatment decisions on whether or not they want to go  
7           to someone who has a conflict of interest, and there's nothing  
8           that can fix that or un-ring that bell once that plaintiff goes  
9           to someone, because it's a matter of trust, it's a matter of  
10          personal safety and conflict.

11           And so, again, your Honor, I just want to highlight  
12          that in addition to my other arguments.

13           THE COURT: Okay.

14           MR. CHEFFO: The only thing I would say, your Honor,  
15          is you, you know, have you ever had any examples of where, you  
16          know, trust today, and to the extent a patient wants to ask his  
17          or her doctor if they have that -- I mean they also have, in  
18          general, information in the course of discovery about this.  
19          So, in creating this burden for this one hypothetical situation  
20          where someone finds that there may have been, I don't know what  
21          it is, some kind of presentation or something, it just seems to  
22          be overkill for what we need to be doing right now.

23           THE COURT: All right. Having carefully considered  
24          this on an informal basis, I am not persuaded to amend the  
25          order to remove or relieve the defendants from their

1 requirement to file profile forms for, frankly, all the reasons  
2 that Attorney Orent listed in his argument.

3 So, let's move to the final issue, which is the  
4 discovery dispute concerning the virtual data room. So, I  
5 think I just want to begin by asking Attorney Orent what you do  
6 with -- let's say you get everything from the virtual data  
7 room. Let's just hypothesize for a moment. All the motions in  
8 the jurisdictional litigation, all those motions are ripe.  
9 We're going to schedule an evidentiary hearing. What are you  
10 doing with this evidence at this late point in terms of the  
11 jurisdictional discovery question? Do you see the logic of my  
12 question?

13 MR. ORENT: Your Honor, absolutely, and I would  
14 preface this by saying we do not intend to move the date based  
15 on this. That June date, whatever it ends up ultimately being,  
16 we do not want this to drag on and on and on. What we intend  
17 to do, and, your Honor, plaintiffs have retained several  
18 experts, as you are well aware. Defendants disclosed experts  
19 at the end of discovery. We moved to strike them as a result  
20 of what we thought was untimely, and your Honor concluded  
21 otherwise. So, we have retained experts that are going to  
22 rebut some of the things that defendants are saying. We've  
23 scheduled defendants' expert depositions and within the regular  
24 course provide testimony -- excuse me -- provide reports of our  
25 experts if they move the ball along. We don't intend on



1 putting out expert reports that don't move the ball forward in  
2 our opinion.

3 Principally, there are a number of issues that have  
4 come up, and as your Honor is well aware, we had a hearing on  
5 October 22nd. The Agreement, the Asset Purchase Agreement, was  
6 actually dated October 17, 2018. We didn't learn about the  
7 existence of the data room till the documents were produced  
8 some time later. So, the first time this issue was ripe for  
9 even dealing with it was really in January, and this is the  
10 first opportunity we've had to argue it.

11 So, the simple answer is, your Honor, is that we  
12 believe that this data room is essential to piercing the  
13 corporate veil or at least essential to providing essential  
14 information relating to piercing the veil, particularly in  
15 several material respects relating to the bookkeeping practices  
16 and the separation between different entities as well as some  
17 of the other observances of formality.

18 First of all, we believe that this is relevant to the  
19 four categories that we had agreed upon with defendants at that  
20 October hearing, because right in the Agreement on several  
21 pages, for example, "Disclosed information," Page 5 of the  
22 agreement, "shall mean the documents disclosed to the buyer and  
23 its representatives and advisors containing *inter alia*  
24 commercial accounting, financial, legal and other information  
25 relating to the business in the virtual data room provided by

1 the seller in respect of Project Star as of 5:00 p.m. on the  
2 day prior to execution of the agreement." And the actual  
3 executed version of the agreement, the cover page said the  
4 17th, so I'm presuming that means the day before that, the 16th  
5 of October. There are some other passages and references to  
6 this.

7 But here's at a practical level why it's important:  
8 First of all, we believe that the books and the figures used to  
9 justify the purchase price were calculated using not just  
10 Atrium books.

11 So, if I might take a step back, your Honor, the way  
12 Atrium -- and we learned this from the 30(b)(6) -- the way that  
13 Atrium conducted business, beginning about in the mid-2011 to  
14 '15 time frame they started moving from a position where they  
15 sold all of their products to the outside world when they were  
16 Atrium to a process where they sold all of their products  
17 exclusively to other Getinge affiliates, and what they did is  
18 they actually sold them at a loss, so as the value of the price  
19 went up, of the products went up, the purchase price that they  
20 sold it for went down, and effectively what we believe they  
21 were doing is syphoning off cash to undercapitalize the entity.

22 Now, fast forward several years later. Atrium is now  
23 trying to sell the business. So, in an arm's length  
24 transaction Atrium would not have access to the sales data of  
25 this outside world of that next-level sale to the rest of the

1 world. We believe that Atrium, in valuing the mesh business,  
2 utilized proprietary data of those other corporate entities for  
3 purposes of valuing the business, and that in the process of  
4 doing so they utilized outside data that Atrium would not as an  
5 independent company have transaction-level data for. And, in  
6 fact, when they talked about sales, we believe that they most  
7 likely talked about sales in terms of that next-level sale to  
8 the outside world after they sold to the Atrium entity. So,  
9 that's one first major, major point.

10 The second point, your Honor, is that along with this  
11 agreement there are numerous contracts that were between none  
12 -- that were not between Atrium and some other entity but were,  
13 in fact, other subsidiaries of Getinge, so, for example,  
14 employment contracts and the like. Employment contracts of  
15 non-Atrium employees were sold along with the mesh business.  
16 In an arm's length transaction, if only Atrium was selling it,  
17 how is it selling the employment contracts of Maquet? There's  
18 got to be oversight.

19 So, that's the second thing, is that with regard to  
20 some of these contracts, we need to know what is being  
21 considered and how is this business being syphoned off and  
22 categorized as, quote, unquote the "mesh unit?" What is in  
23 there? How are they taking these outside pieces, outside  
24 sales, all of these things that are outside to what defendant  
25 claims is a properly walled company, how are they selling these

1 things with the mesh business? That information is contained  
2 in the data room.

3 There's further information in terms of the  
4 permissions and the structure of the deal and the  
5 communications with Lockridge Financial. Lockridge Financial  
6 was the independent broker, and we've been attempting to serve  
7 a subpoena on them, a third-party subpoena, that we learned  
8 about through this deal and the transaction, and that based on  
9 the information that we've learned it was actually Getinge  
10 corporate representatives and other Maquet representatives that  
11 were the ones that hired Lockridge, the broker of the deal.  
12 So, we know that corporate folks even know that these board  
13 meeting minutes nominally show for 15 minutes that Gary Sufat  
14 and Chad Carlton appeared and voted on this, but what we do  
15 know is that it was other individuals from outside in the  
16 company that are having these communications that are choosing  
17 that it's the right time to do this, to choose not to reinvest  
18 in the mesh product after 2012.

19 So, these are the types of things that we believe are  
20 in the data vault here.

21 Now, the only reason not to give us this information  
22 would be burden, and I would tell your Honor, number one, there  
23 is absolutely no legal privilege that applies to these  
24 documents, there's no third-party privilege that I'm selling my  
25 business and the people I'm selling it to have a free right to

1 look at this stuff before anything is consummated and there is  
2 a privilege that attaches. There's no such privilege.

3 And, second, all they have to do -- this is a  
4 pre-existing data room. All they have to do is give us a  
5 password and a log-in. In fact, my law firm would gladly pay  
6 the price of that additional access to that file center. The  
7 information is already culled, it's readily available. It is  
8 literally as simple as giving us a log-in and a password to  
9 download this information.

10 So, on one hand you look at the burden to the  
11 defendants, which is nominal, and the benefit to the  
12 plaintiffs, so when you weigh the proportionality the  
13 proportionality is well in favor of us. Again, there is no  
14 privilege, relatively no cost, and it's an essential issue in  
15 this case.

16 So, for those reasons, your Honor, I would say that  
17 this information is essential to underlying -- to finding the  
18 underlying truth of the matter once and for all as to some of  
19 these issues.

20 THE COURT: Go ahead, Mr. Cheffo.

21 MS. ARMSTRONG: Your Honor, this is Katherine  
22 Armstrong. I'll be responding to this issue.

23 THE COURT: Go ahead. Sorry.

24 MS. ARMSTRONG: So, with respect to -- one of the  
25 things that I did not hear Mr. Orent say is what requests for

1 production outstanding to us these are responsive to and how  
2 our prior responses to those outstanding requests for  
3 production were deficient. They want to tie it to their  
4 request for the Purchase and Sale Agreement of Atrium's hernia  
5 mesh business, but they did not seek all documents related to  
6 the sale of the mesh business. They sought a specific category  
7 of documents, a specific document, the Purchase and Sale  
8 Agreement. That's been produced, and they've described these  
9 requests, there are four categories, as particular items. At  
10 the conference with the Court they characterized them as narrow  
11 requests that they wanted to obtain from us, and we agreed to  
12 treat them as requests for production and respond to them based  
13 upon that representation, and now they're trying to make it  
14 much larger.

15 What the data room is, it is a subset of company  
16 documents. These are not documents that are produced in the  
17 ordinary course of business. When purchasers come to purchase  
18 either a part of a company business, either a subsidiary, or  
19 here it's an asset sale, or an asset of a company, you collect  
20 a subset of the company's documents into a data room so that  
21 can review while they're doing due diligence and they can  
22 produce them.

23 Now, Mr. Orent has a lot of theories about what  
24 documents are in these data rooms, but what he hasn't done is  
25 he hasn't gone through his request for production and say,

1 "They didn't give us what there is in response," and we've  
2 responded to these four categories of requests that he  
3 identified at the conference and that we agreed to treat as a  
4 third request for production. They propounded hundreds of  
5 jurisdictional requests for production and duces tecum to  
6 30(b)(6) witnesses, and we produced 30(b)(6) witnesses, and we  
7 have responded to all of that, and when we responded to all of  
8 that we went through the original company files to identify  
9 what the documents were that were responsive subject to our  
10 objections and respond to those requests, and we produced all  
11 of those. And we're not here arguing about the deficiency in  
12 our responses to those requests, yet the plaintiffs have not  
13 raised that issue. They just identified this other set of  
14 documents that's a collection of, you know, duplicates of  
15 company documents. There are no original documents in there.  
16 But it's mostly you collect documents and you just gather them  
17 together in a place.

18 So, he hasn't identified any way we haven't responded  
19 to the discovery that was actually propounded on jurisdiction  
20 that these would somehow be responsive to. He hasn't  
21 identified those deficiencies. And we can argue about those  
22 deficiencies, and we could respond to those deficiencies, but  
23 that's not what is being identified here. They are just  
24 pointing to the data room and saying, "We want that."

25 His argument -- so, first of all, we do have

1 objections on relevancy, we do have objections on  
2 responsiveness. The data room isn't collected -- to collect  
3 documents that are responsive to requests for production in  
4 this litigation. So, there's very likely documents in there  
5 that are not responsive to any outstanding requests and to  
6 which we would have relevancy objections.

7 So, it's not just a matter of just handing them the  
8 password and letting them go through the data room and review  
9 whatever they want. We would have to review this voluminous  
10 set of documents for responsiveness, for confidentiality, and  
11 we would also have to review it for privilege, because we are  
12 aware that there are some privileged documents that have been  
13 placed in the data room because potential buyers want to  
14 understand the particular liability associated with this  
15 litigation. And there is case law we cited in our paper to you  
16 that says, because there is a reasonable expectation that if  
17 you're selling a product line that both the seller and the  
18 buyer may be involved in litigation over that product line,  
19 that they have a common interest in defending that litigation,  
20 and, therefore, there is a common-interest protection of the  
21 attorney-client and work-product privilege. So, all of that  
22 review would have to be done, and it would have to be done and  
23 that burden would have to be undertaken when they haven't said,  
24 "Here is our request for production, and here is why their  
25 response to it has been deficient."



1 THE COURT: Let me ask you this question.

2 MS. ARMSTRONG: "We think there may be other things in  
3 the data room," but that's speculation on their part.

4 THE COURT: Are there documents in the data room that  
5 are responsive to any of plaintiffs' discovery requests that  
6 have not been produced previously?

7 MS. ARMSTRONG: We would have to go through and  
8 undertake this burden in order to answer that with any kind of  
9 100 percent certainty. What we did is we went through the  
10 original documents and there's no reason to believe that that  
11 -- they haven't identified any reason to believe that search  
12 wasn't sufficient.

13 But let me give you an example. So, there's a  
14 request for --

15 THE COURT: Let me just interrupt you for a second.  
16 That virtual data room is in your control. That virtual data  
17 room is something that you know about and that Attorney Orent  
18 came to know about only because he saw it referenced in the  
19 Purchase and Sale document. That room, however, is a room that  
20 is in your possession, custody and control. So, if there are  
21 documents in that data room that are responsive to any of his  
22 or plaintiffs' discovery requests and you haven't produced  
23 those documents, that would be something that you would have  
24 been required to do previously.

25 MS. ARMSTRONG: Your Honor, that would require us to

1 undertake what we do believe would be an unreasonable burden.  
2 For example --

3 THE COURT: Well, can you answer my question? Do you  
4 know if there are any documents in the data room that would be  
5 responsive to any of the prior discovery requests?

6 MS. ARMSTRONG: Yes. To give you an example, we think  
7 there's going to be a large set of duplication, and that's why  
8 it would be burdensome. To give you an example, there is a  
9 request to us for all of the instructions for use, and we  
10 produced those. We produced those from the original company  
11 files. We believe those also exist in the data room, that  
12 those were also one of the things that were used to populate  
13 the data room. To have to go through and search this other  
14 voluminous set of documents when we've already searched the  
15 original company files would be burdensome.

16 And I also want to correct that they've only recently  
17 learned about the data room. They've known about it. It was  
18 identified by documents produced in our document production  
19 since January 2018.

20 THE COURT: Attorney Orent, can you point to discovery  
21 requests to address her initial argument?

22 MR. ORENT: I can, your Honor, but just as a preface I  
23 want to lay out again the background. This was agreed-upon  
24 production at the October 22nd hearing. I do feel like, while  
25 I do think that in form we do -- have done this, this is really

1 a form over substance, almost an "I got ya" moment, your Honor.  
2 This is a deal that was sprung on us at the very last moment.  
3 After the close of discovery we learned two very important  
4 facts, that Getinge is claiming that they've reserved  
5 \$200 million for this litigation. So, the parent who is  
6 claiming no liability publicly says that they are retaining  
7 liability for it in contravention of the position that's been  
8 taken in Court.

9 And then the second thing on the same timeline is that  
10 the defendants announced the sale of the mesh unit of Atrium,  
11 and that we believe that they calculated information  
12 specifically for the sale. The sale document itself that we  
13 didn't get until January -- excuse me -- November or December  
14 or somewhere in there, specifically says Project Star as of  
15 5:00 p.m. on the day prior to the execution.

16 So, I'm a little bit at a loss in terms of the  
17 defendants' requirement that we do a formal discovery request,  
18 because this happened after the close of discovery and would be  
19 a severe prejudice to the plaintiffs if that were the standard.

20 Notwithstanding that, though, the defendants agreed on  
21 October 22nd to produce the sale document. This is  
22 specifically referenced in the sale document, and my reading of  
23 this document means that it is part and parcel of the same  
24 thing. It is part of the deal. So, when defendants discussed  
25 disclosed information and specifically mentioned the data room

1 by a specific date and time, that is as of 5:00 p.m. on  
2 October, 16th, 2018, that's the data room. That's the  
3 definition of the data room under this agreement, in the  
4 agreement, Page 5 of the agreement. There are other pages  
5 within the agreement that make reference to this.

6 And, again, your Honor, this is -- there are --  
7 Section 4.4 of the Agreement leads to information that could  
8 only be gained from the reading room, the valuation of the  
9 company, its sales, how those are calculated. Those sort of  
10 things that were part and fall within those four categories of  
11 information we were requesting, whether or not by the letter,  
12 it was certainly the spirit of the agreement, and for the  
13 defendants to now say on a deal that they've been working on  
14 for months and didn't publicly disclose maybe even because of  
15 -- I don't know why -- but it puts a severe prejudice on the  
16 plaintiffs.

17 And so, what I would ask this Court is that if for  
18 some reason the Court doesn't find it persuasive that the asset  
19 agreement and those four categories of documents require the  
20 production of these documents, that the Court give us leave to  
21 file a request for production, a formal request for production  
22 for that specific information.

23 My concern, though, your Honor, is that we end up in  
24 the exact same place except 30 or 40 days have now passed  
25 because that is the amount of time required for the defendant

1 to answer and file an objection without providing any  
2 substantive responses.

3 So, I think that that argument is all form over  
4 substance and doesn't place enough context into how flat-footed  
5 plaintiffs were caught on that day of October 22nd, your Honor.

6 THE COURT: And that was October 22nd in 2018?

7 MR. ORENT: Correct, your Honor. And we had a hearing  
8 on that same date.

9 THE COURT: Okay. All right. And I'm just trying to  
10 understand. We're now in February 2019. You've been asking  
11 for this in writing? Is that what's been going on?

12 MR. ORENT: We have, your Honor. That's correct.  
13 This issue was originally teed up for the January hearing, your  
14 Honor, but we had continued to meet and confer. We wanted to  
15 do that. So, when the hearing was cancelled in January it was  
16 then brought into the February hearing. But the  
17 correspondence, I believe, is all included here, your Honor.  
18 But we've been trying to learn as much as we could based on the  
19 documents that were produced, and, as your Honor knows, that  
20 does take some time, but we acted as promptly as we could on  
21 this.

22 THE COURT: Now, I reviewed some of the letters that  
23 were sent back and forth and are attached, I believe, at  
24 Exhibit A, and I can see here that Attorney Ocariz did respond  
25 with respect to access to virtual data room.

1           Okay. Let me go off the record for a moment. I'll be  
2 back in about five minutes.

3   (Off the record)

4           THE COURT: Okay. We're back on the record. I've  
5 given this some thought. Obviously, this is on an informal  
6 basis just on the basis of your letter briefs and on the basis  
7 of what you have argued, but the way, on balance, I decide this  
8 informally is as follows:

9                           First and foremost, if there are documents in that  
10 data room that are responsive to any of the plaintiffs'  
11 discovery requests that have not yet been produced, they must  
12 be produced expeditiously. That's first.

13                          With respect to this access to the virtual data room,  
14 let me say this: It seems to me that there is likely  
15 information in the data room that is relevant on the question  
16 of the purchase of Atrium's assets. I also think, and, again,  
17 I have not seen the document, but based on Attorney Orent's  
18 description of the -- rather, incorporated by reference, the  
19 references in the Purchase and Sale to this virtual data room  
20 almost sound as though it is part and parcel with that Purchase  
21 and Sale Agreement, and, additionally, I consider the fact that  
22 this is something that came up and was, frankly, a surprise to  
23 plaintiffs and was disclosed to plaintiffs really after the  
24 fact.

25                          So, weighing all of that, my informal resolution of

1 this would be that I would likely find that there is relevant  
2 information, and that to the extent there is a common-interest  
3 privilege it's not something I am familiar enough with to give  
4 you a sense of how I would rule on that; I would need briefing  
5 on that question. But it seems to me that the defendants can  
6 produce a privilege log, make the argument, you can meet and  
7 confer about these issues and develop a production protocol  
8 with respect to this virtual data room. And if, in fact, that  
9 meet and confer process falls apart and does not yield anything  
10 satisfactory, then I would say that plaintiffs should file a  
11 Motion to Compel within 14 days of this date, and I will give  
12 defendants seven days to object.

13 I will issue a ruling as expeditiously as I can,  
14 taking into consideration the time frame for the jurisdictional  
15 issue to be resolved.

16 So, my inclination is that this virtual data room does  
17 contain relevant info. I don't know enough about the  
18 common-interest privilege, but it seems to me if you're opening  
19 up this material and you're giving complete access to all of it  
20 to potential purchasers, I think certainly Mr. Orent has an  
21 argument that any privilege would be waived. Again, I don't  
22 know enough about the common-interest privilege to be able to  
23 give you any sort of ruling on that, but it seems to me that  
24 there is at least a good-faith waiver of privilege argument  
25 there.

1           But that's what I would do at this point informally  
2 with that question, and to the extent you want to formally  
3 litigate, then I need a Motion to Compel within 14 days, and  
4 I'll give you seven days to respond, and then I'll try to rule  
5 as expeditiously as I can; and, of course, at that point I  
6 would have some case law and you would be able to brief these  
7 issues for me so that I can give you a formal response. So,  
8 that's my ruling with respect to this last issue.

9           I want to also make sure that counsel have continued  
10 to meet and confer on the request for the production of tax  
11 returns. The indication in the agenda is that you are  
12 continuing to talk about that. Is that the case?

13           MS. ARMSTRONG: Yes, your Honor. This is Katherine  
14 Armstrong.

15           THE COURT: Okay. All right.

16           MR. ORENT: Yes, your Honor.

17           THE COURT: And then one final issue that I just need  
18 to -- a loose end I need to tie up. There is a pending Motion  
19 to Compel. It was Plaintiffs' Motion to Compel Getinge's  
20 responses to Plaintiffs' Amended First Set of Requests for the  
21 Production Numbers 24, 27, 36. The document is actually  
22 Document 545. It was filed back in March of 2018. It's still  
23 pending. We discussed it at a monthly status conference in  
24 April, and it sounded like the parties had worked it out or  
25 were going to work it out, so I held a ruling on the motion in



1 abeyance, and I never heard back from counsel on it. And what  
2 I'm just asking you to do is to confer briefly about that  
3 pending motion and let my Case Manager know as soon as possible  
4 if, in fact, that motion is moot. Then I will close it out as  
5 moot. All right?

6 MR. CHEFFO: Thank you, your Honor.

7 THE COURT: Anything further?

8 MR. ORENT: Not for the plaintiffs, your Honor.

9 THE COURT: Anything further for the defendants?

10 MR. CHEFFO: No, your Honor, thank you.

11 THE COURT: All right. Thanks to all. Court's  
12 adjourned.

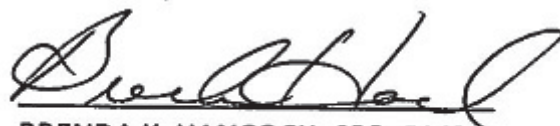
13 (WHEREUPON, the proceedings adjourned at 3:53 p.m.)  
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C E R T I F I C A T E

I, Brenda K. Hancock, RMR, CRR and Official Court Reporter of the United States District Court, do hereby certify that the foregoing transcript constitutes, to the best of my skill and ability, a true and accurate transcription. Of my stenotype notes taken in the matter of In Re: Atrium Medical Corp. C-Qur Mesh Products Liability Litigation, No. 16-md-02753-LM.

Date: 2/26/19



**BRENDA K. HANCOCK, CRR, RMR  
OFFICIAL COURT REPORTER**